MINUTES OF MEETING 211 of the Management Committee of APANA Inc.
(ARBN 081 355 722 / VRN A0026600C / ABN 84 081 355 722)

Meeting held Monday 21 November 2011
Opened at 21:53AESDT
Meeting Chaired & Minutes taken by Jeff Toll

1. Attendance
   Simon Roberts
   Helen Donaldson
   Pauline Sheppard
   Carolyn Baird
   Marc Walters
   Adam Ward
   Jeff Toll

2. Apologies
   No apologies

   Jeff Toll move Minutes of Meeting 210 be accepted
   Seconded by Marc

4. Correspondence
   IN:  Nothing
   OUT:  Nothing

5. Treasurer's Report
   Hi All,
   "Cash" balances as at 31 October, 2011 are:

   National Account  $25,176
   ***** $11,823 after offsetting regional overdrafts *****
   ***** Balance of $9,288 remaining to support deficit regions *****

   A.C.T.                     3,033
   Adelaide                  3,578
   Brisbane  **** (3,771) ****
   Hunter                    1,662
   Melbourne                 1,688
   Perth  **** (3,462) ****
   Sydney  **** (6,120) ****
   GST Accrual               (2) Owed to ATO
   Provision for Income Tax   (34) Already Paid to ATO
Total Funds $21,748

Further details can be found at:

http://treasurer.apana.org.au:880

Monthly deficit of $135 and yearly surplus of $978 - $2,106 more than it was on October 31 last year.

Fees owed as of 2/11/11:

<table>
<thead>
<tr>
<th>Amounts Owing</th>
<th>Overdue</th>
<th>Due</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACT</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>ADE</td>
<td>565.00</td>
<td>193.00</td>
<td>758.00</td>
</tr>
<tr>
<td>BRI</td>
<td>269.80</td>
<td>277.85</td>
<td>547.65</td>
</tr>
<tr>
<td>HNA</td>
<td>49.50</td>
<td>96.00</td>
<td>145.50</td>
</tr>
<tr>
<td>MEL</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>PTH</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>SYD</td>
<td>75.00</td>
<td>0.00</td>
<td>75.00</td>
</tr>
<tr>
<td>NAT</td>
<td>60.00</td>
<td>48.00</td>
<td>108.00</td>
</tr>
</tbody>
</table>

TOTAL 1019.30 614.85 1634.15

The monthly deficit is the result of two ECN bills having been paid in the month of October which has affected the balances of SA, Brisbane and Sydney.

Perth still remains the only region yet to get their 'house' in order. I suggest that they either:

1. Virtualise both Odyssey and Voyager on SA's machines as previously suggested to reduce expenditure.

2. Introduce a regional membership fee of $8 per member (at the present time $48 per year is the minimum required along with the ISP Credits it should receive from Internode to balance that region's budget and achieve a surplus of about $10 for this financial year).

3. Acquire just one new regional fee-paying member (an amount of $108 per year would make the region viable in the longer term).

OR

4. Hold an event and/or pass the hat around.

Both ECN and Telstra have corrected the overcharging on their previous bills.

Regards,
Carolyn

Carolyn Baird moved Treasurers Report be accepted
Seconded by Pauline Sheppard
6. Secretary’s Report.

<table>
<thead>
<tr>
<th>Region</th>
<th>Members</th>
<th>Percentage</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>SA</td>
<td>25</td>
<td>33.33%</td>
<td>down1</td>
</tr>
<tr>
<td>Hunter</td>
<td>17</td>
<td>22.67%</td>
<td>up1</td>
</tr>
<tr>
<td>Brisbane</td>
<td>7</td>
<td>9.33%</td>
<td>-</td>
</tr>
<tr>
<td>Perth</td>
<td>7</td>
<td>9.33%</td>
<td>-</td>
</tr>
<tr>
<td>Melbourne</td>
<td>6</td>
<td>8.00%</td>
<td>-</td>
</tr>
<tr>
<td>Sydney</td>
<td>6</td>
<td>8.00%</td>
<td>-</td>
</tr>
<tr>
<td>ICR</td>
<td>4</td>
<td>5.33%</td>
<td>-</td>
</tr>
<tr>
<td>ACT</td>
<td>3</td>
<td>4.00%</td>
<td>down3</td>
</tr>
<tr>
<td>TOTAL</td>
<td>75</td>
<td>100.00%</td>
<td>down3</td>
</tr>
</tbody>
</table>

ACT region once again has fallen below the minimum required 5 members. In addition, ICR is in the same position with only 4 members. As this situation is not good we should give the two regions some time to resolve their situation by themselves.

A logical course of action would be to transfer ACT members to ICR.

Otherwise quiet.

Jeff.

Jeff Toll moved the Secretary's Report be accepted
Seconded by Carolyn Baird

7. Region Reports

ACT

Edwin has mentioned in a email to Carolyn he will be following up on expired members.

Brisbane

Quiet and nothing to report.

Hunter

Quiet. There was a short outage due to a locked up modem which needed resetting.

Perth

All quiet in Perth. I will make an effort to contact
Perth members to see what we should do about Odyssey. At the moment, we are running at a loss, which is not good for APANA's financial situation. Some suggestions have been offered by the Treasurer about what to do.

Jeff.

Melbourne

No report.

South Australia

Quiet. RGM held. Plans are underway to move the hub from Steve's garage to Simon's house. The move is expected happen between Christmas and the new year.

Sydney

No report

SKY region.

All quiet in Sky region

8. Business arising from Minutes

Cheque Account - Closure by CBA

Carolyn has reported there is no ME Bank branch in Newcastle, the closest being in Sydney. There are few building societies or credit unions suitable to service all areas. NAB Bank and CUA appear to be the best options at this stage.

Items to be transferred from previous month:
Region survey, APANA IPV4 addresses, ICR below 5 members

9. New Business

o ICR and ACT regions below 5 Members
   Carolyn has suggested ICR be combined under ACT if a merger occurs, as ACT has funds.

o Perth's Financial situation

o Dial up date to be cut off at 31 Dec.

10. Next Meeting

Monday 12 December 2011
    NSW/VIC(9:30PM), QLD(8:30PM), SA (9:00PM), WA(6:30PM)
Simon will be busy on 12 Dec. Steve or Tony may be able to stand in on Monday.

11. Meeting closed at 22:38AESDT